

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d)
of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): April 8, 2026

KLX ENERGY SERVICES HOLDINGS, INC.

(Exact name of registrant as specified in its charter)

Delaware
(State or Other Jurisdiction of Incorporation)

001-38609
(Commission File Number)

36-4904146
(IRS Employer Identification No.)

3040 Post Oak Boulevard, 15th Floor
Houston, Texas 77056
(Address of Principal Executive Offices)

(832) 844-1015
(Registrant's Telephone Number, Including Area Code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading symbol(s)	Name of each exchange on which registered
Common Stock, \$0.01 Par Value	KLXE	The Nasdaq Global Select Market

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act

Item 2.02 Results of Operations and Financial Condition.

The information in Item 7.01 below is hereby incorporated by reference into this Item 2.02.

Item 7.01 Regulation FD Disclosure.

Furnished as Exhibit 99.1 and incorporated by reference into this Item 7.01 in its entirety is a copy of a presentation that may from time to time be presented by KLX Energy Services Holdings, Inc. (the "Company") to analysts and investors. The Company also posted the presentation to its website at <https://investor.klx.com/events-and-presentations>.

The information contained in, or incorporated into, these Items 2.02 and 7.01, including Exhibit 99.1 furnished herewith, is being furnished and shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference into any registration statement or other filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference to such filing.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

Exhibit

No.	Description
99.1	Presentation by the Company to investors.*
104	Cover Page Interactive Data File (embedded within Inline XBRL document).

*Furnished herewith.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

KLX Energy Services Holdings, Inc.

By: /s/ Geoffrey C. Stanford
Name: Geoffrey Stanford
Title: Senior Vice President, Interim Chief Financial Officer and Chief
Accounting Officer
Date: April 8, 2026



Company Presentation

Q4 2025



Forward-Looking Statements

Cautionary Statement on Forward-Looking Statements

This presentation contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Exchange Act. This presentation includes forward-looking statements that reflect our current expectations, projections and goals relating to our future results, performance and prospects. Forward-looking statements include all statements that are not historical in nature and are not current facts. When used in this presentation, the words "believe," "expect," "plan," "intend," "anticipate," "estimate," "predict," "potential," "continue," "may," "might," "should," "could," "will" or the negative of these terms or similar expressions are intended to identify forward-looking statements, although not all forward-looking statements contain such identifying words. These forward-looking statements are based on our current expectations and assumptions about future events and are based on currently available information as to the outcome and timing of future events with respect to, among other things: our operating cash flows; the availability of capital and our liquidity; our ability to renew and refinance our debt; our future revenues, income and operating performance; our ability to sustain and improve our utilization, revenue and margins; our ability to maintain acceptable pricing for our services; future capital expenditures; our ability to finance equipment, working capital and capital expenditures; our ability to execute our long-term growth strategy and to integrate our acquisitions; our ability to successfully develop our research and technology capabilities and implement technological developments and enhancements; and the timing and success of strategic initiatives and special projects. The Company's actual experience and results may differ materially from the experience and results anticipated in such statements. Forward-looking statements are not assurances of future performance and actual results could differ materially from our historical experience and our present expectations or projections. Although we believe the expectations and assumptions reflected in these forward-looking statements are reasonable as and when made, no assurance can be given that these assumptions are accurate or that any of these expectations will be achieved in full or at all. Our forward-looking statements involve significant risks, contingencies and uncertainties, most of which are difficult to predict and many of which are beyond our control. Known material factors that could cause actual results to differ materially from those in the forward-looking statements include, but are not limited to, risks associated with the following: a decline in demand for our services; declining commodity prices; overcapacity and other competitive factors affecting our industry; the cyclical nature and volatility of the oil and gas industry, which impacts the level of exploration, production and development activity and spending patterns by oil and natural gas exploration and production companies; a decline in, or substantial volatility of, crude oil and gas commodity prices, which generally leads to decreased spending by our customers and negatively impacts drilling, completion and production activity; inflation; increases in interest rates; the ongoing conflict in Ukraine and its continuing effects on global trade; the ongoing conflict in Israel; supply chain issues; and other risks and uncertainties listed in our filings with the U.S. Securities and Exchange Commission, including our Current Reports on Form 8-K that we file from time to time, Quarterly Reports on Form 10-Q and Annual Report on Form 10-K. Readers are cautioned not to place undue reliance on forward-looking statements, which speak only as of the date hereof. We undertake no obligation to publicly update or revise any forward-looking statements after the date they are made, whether as a result of new information, future events or otherwise, except as required by law.

Disclaimer on Non-GAAP Financial Measures

This presentation includes Adjusted EBITDA, Adjusted EBITDA margin, levered free cash flow, unlevered free cash flow and net debt measures. Each of the metrics are "non-GAAP financial measures" as defined in Regulation G of the Securities Exchange Act of 1934.

Adjusted EBITDA is a supplemental non-GAAP financial measure that is used by management and external users of our financial statements, such as industry analysts, investors, lenders and rating agencies. Adjusted EBITDA is not a measure of net earnings or cash flows as determined by GAAP. We define Adjusted EBITDA as net earnings (loss) before interest, taxes, depreciation and amortization, further adjusted for (i) long-lived asset impairment charges, (ii) stock-based compensation expense, (iii) restructuring charges, (iv) transaction and integration costs related to acquisitions, and (v) other expenses or charges to exclude certain items that we believe are not reflective of the ongoing performance of our business. Adjusted EBITDA is used to calculate the Company's leverage ratio, consistent with the terms of the Company's ABL Facility.

We believe Adjusted EBITDA is useful because it allows us to supplement the GAAP measures in order to more effectively evaluate our operating performance and compare the results of our operations from period to period without regard to our financing methods or capital structure. We exclude the items listed above in arriving at Adjusted EBITDA because these amounts can vary substantially from company to company within our industry depending upon accounting methods and book values of assets, capital structures and the method by which the assets were acquired. Adjusted EBITDA should not be considered as an alternative to, or more meaningful than, net income as determined in accordance with GAAP, or as an indicator of our operating performance or liquidity. Certain items excluded from Adjusted EBITDA are significant components in understanding and assessing a company's financial performance, such as a company's cost of capital and tax structure, as well as the historic costs of depreciable assets, none of which are components of Adjusted EBITDA. Our computations of Adjusted EBITDA may not be comparable to other similarly titled measures of other companies.

Adjusted EBITDA margin is a supplemental non-GAAP financial measure that is used by management and external users of our financial statements, such as industry analysts, investors, lenders and rating agencies. Adjusted EBITDA margin is not a measure of net earnings or cash flows as determined by GAAP. Adjusted EBITDA margin is defined as the quotient of Adjusted EBITDA and total revenue. We believe Adjusted EBITDA margin is useful because it allows us to supplement the GAAP measures in order to more effectively evaluate our operating performance and compare the results of our operations from period to period without regard to our financing methods or capital structure, as a percentage of revenue.

We define Unlevered Free Cash Flow as net cash provided by operating activities less capital expenditures and proceeds from sale of property and equipment and other proceeds plus cash interest expense. We define Levered Free Cash Flow as net cash provided by operating activities less capital expenditures and proceeds from sale of property and equipment and other proceeds. Our management uses Unlevered and Levered Free Cash Flow to assess the Company's liquidity and ability to repay maturing debt, fund operations and make additional investments. We believe that each of Unlevered and Levered Free Cash Flow provide useful information to investors because it is an important indicator of the Company's liquidity, including its ability to reduce Net Debt and make strategic investments.

We define Net Debt as total debt less cash and cash equivalents. We believe that Net Debt provides useful information to investors because it is an important indicator of the Company's indebtedness.

We define Adjusted SG&A margin as the quotient of selling, general and administrative expenses, adjusted for one-time costs and non-cash compensation, and revenues. We believe that Adjusted SG&A margin provides useful information to investors to understand and evaluate the non-core cost structure of the Company, excluding non-recurring costs.

We define Consolidated net (loss) income margin as the quotient of consolidated net (loss) income and total revenue. We define Segment operating (loss) income margin as the quotient of segment operating (loss) income and segment revenue. We believe that Consolidated net (loss) income margin and Segment operating (loss) income margin provide useful information to investors to understand and evaluate core operating performance and trends across fiscal periods.

Additional information is available on our website, www.klx.com.



NASDAQ
KLXE

Headquartered in
Houston, TX

Employees
~1,548

NEXT LEVEL READINESS

KLX Energy Services is a leading U.S. onshore provider of value-added, technologically-differentiated oilfield services focused on completion, intervention and production activities for the most technically demanding wells.

LTM Revenue
\$637MM

LTM Net Loss
\$77MM

LTM Adjusted
EBITDA
\$76MM

Results reflect 04 2025 LTM results and headcount is as of December 31, 2025. LTM Adjusted EBITDA is a non-GAAP measure. For a reconciliation to the comparable GAAP measure, see Appendix.

KLX Energy Services At A Glance

COMPANY OVERVIEW

- Leading U.S. onshore provider of technologically-differentiated, mission critical services for the full life-cycle of technically demanding wells across major US oil and gas basins
- ~1,548 total team members, including a deeply experienced ops leadership team with an average of 30+ years of industry experience and 10+ years with KLX
- 39 patents supporting proprietary products and services
- Vertical integration with in-house machining and R&D
- Long-standing relationships with blue-chip customer base
- Platform created through combination of organic and inorganic growth

COMPANY HIGHLIGHTS

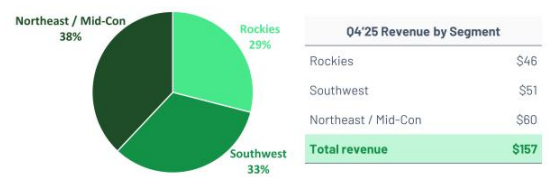
Market valuation: (\$mm)		KLXE
Equity market cap¹		\$56
Enterprise value		\$309
Multiples:	Metrics	
EV / LTM revenue	\$637	0.5x
EV / LTM Adj. EBITDA ²	\$76	4.1x
EV / LOA Adj. EBITDA ²	\$90	3.4x
Credit metrics:		
S&P / Moody's ratings		CCC+ / Caa1
Number of employees:		-1,548

As of 04/2025. Company disclosure.

¹ Equity market cap per NASDAQ as of Mar. 18, 2026.

² Adjusted EBITDA is a non-GAAP measure. For a reconciliation to the comparable GAAP measure, see Appendix.

DIVERSIFIED BUSINESS MODEL



DIVERSIFIED PRODUCT OFFERING

Drilling (18% revenue)	<ul style="list-style-type: none"> 95 measurement-while-drilling kits 470+ latest gen mud motors Leading team of Directional Drillers and MWD techs 400+ accommodation trailers (split with Completion)
Completion (58% revenue)	<ul style="list-style-type: none"> 18 modern, large-diameter Coiled Tubing Units 48 Wireline Units (split with Production) 120+ Frac Trees and 50+ Guardian Isolation Tools 220,000+ frac horsepower (2 spreads staffed and operating) Suite of proprietary tools & consumables Flowback and testing services
Production & Intervention (24% revenue)	<ul style="list-style-type: none"> Leading fleet of fishing and rentals tools Leading fleet of 1,000+ rental BOPs 21 small diameter (2" or less) Coiled Tubing Units 30+ rig-assisted Snubbing Units Downhole production services

Strategic Focus



Operational Excellence

- Provide market leading onsite job execution and safety
- Drive margin enhancing utilization
- Focus on pricing and cost structure to drive margins
- Expand share of wallet with top customers




Augment Balance Sheet Strength

- Continue to de-lever through a combination of EBITDA growth, free cash flow generation, debt reduction and consolidation



Technology & Organic Growth

- Expand integrated suite of proprietary technology and products
- Expand certain product service lines ("PSLs") geographically
- Continue to redeploy and expand our asset base in certain PSLs as returns warrant



Consolidation

- Believe KLX is the partner of choice for consolidation
- Maximize long-term shareholder value via synergistic consolidation
- Greene's acquisition is a blueprint by which KLX can structure win-win transactions, providing a conduit to liquidity for exceptional private oil service businesses

Recent Acquisition Case Study

In March 2023, KLX and Greene's formed a strong partnership based on a common culture focused on safety, execution, customer service and returns. The combined company is a leading provider of wellhead protection, flowback and well testing services. The acquisition of Greene's augmented the KLX frac rental and flowback offerings, providing KLX with a broader presence in the Permian and Eagle Ford basins.



Fixed Cost Synergies
\$3MM

All Stock Transaction
2.4MM Shares

Enterprise Value
\$30MM

2022 Revenue
\$69MM

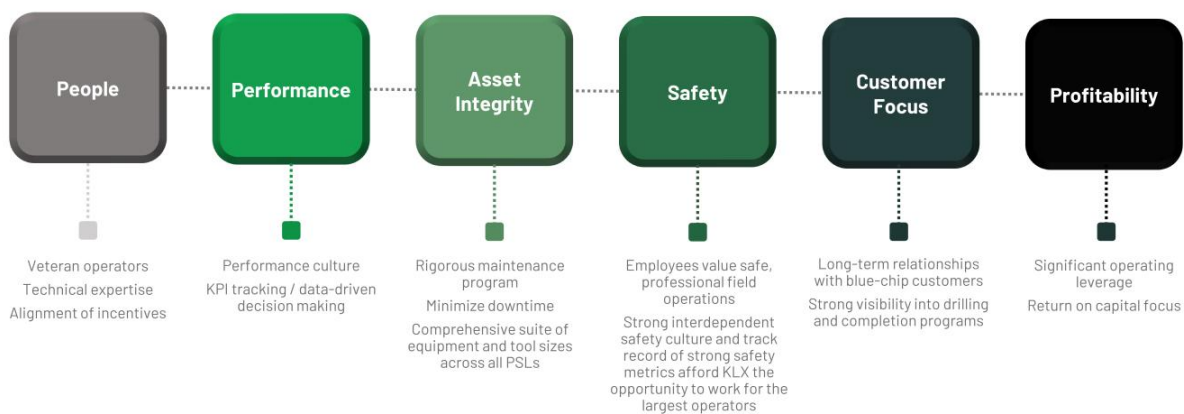
2022 Net Income
\$5MM

2022 Adjusted EBITDA
\$15MM

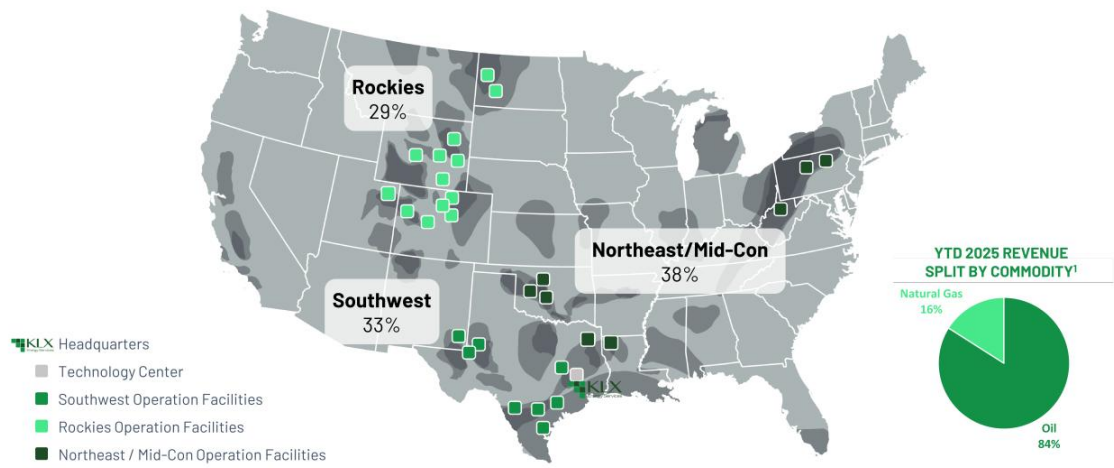
Figures shown on this page are with respect to Greene's.

6

A Transformed KLX



Areas of Operation



Revenue contribution based on Q4 2025 results.
¹ Gas contribution includes Haynesville and Marcellus activity as primary dry gas exposure

Diversified & Complementary Product Service Offering

- Diversified product service offering positions KLX to capture a larger percentage of customer spending across the lifecycle
- Refocused product service offering across core geographies to improve scale, utilization and returns

	YTD 2025 Revenue	Market Leader	Rockies	Southwest	Northeast/Mid-Con	Select Products & Services
Directional Drilling	11%	■ ■	■ ■ ■	■ ■ ■	■ ■ ■	MWD, proprietary K-Series mud motor, directional electronics and other modules
Accommodations	6%			■ ■ ■	■ ■ ■	Living accommodations, water & sewage services, light plants, generators and other
Coiled Tubing	17%	■ ■	■ ■ ■	■ ■ ■	■ ■ ■	1-1/4" to 2-5/8" coiled tubing units
Pressure Pumping	13%		■ ■ ■		■ ■ ■	Acidizing, cement, frac
Other Completion Products & Services	22%		■ ■ ■	■ ■ ■	■ ■ ■	Wireline, flowback, frac valve rental, proprietary composite & dissolvable plugs and other proprietary products
Tech Services	14%	■ ■	■ ■ ■	■ ■ ■	■ ■ ■	Fishing tools & services, thru tubing, reverse units and snubbing
Rentals	17%	■ ■	■ ■ ■	■ ■ ■	■ ■ ■	API certified BOPs, pressure control equipment, tubulars, torque and testing and pipe handling

Technological Differentiation Drives Operational Efficiencies

Directional Drilling



- Proprietary MWD tool design and packaging
- Proprietary surface system
- SHRIMP™ - Slim High-Res Inertial Measurement Probe
- Mud Motor - proprietary lower end and in-house manufacturing
- Fleet of open-hole fishing tools

Well Construction



- Wide range of well construction equipment spanning a variety of sizes and configurations
 - HPHT float equipment
 - Latch-in plugs and wiper plugs
 - Centralizers
 - 2-stage cement tools and annular casing packers
 - Liner hanger systems

Completions



- Composite and PhantM dissolvable frac plugs
- Retrievable packers and bridge plugs
- Proprietary Oracle SRT Extended Reach Tool ("ERT") (Two patents pending)
- Proprietary and patented PDC bearing mud motor
- Suite of Whisper Series electric Wireline, Snubbing and Coiled Tubing equipment

Production




- Production packers
- Packer tubing accessories
- Complete suite of cast iron products, including CICR and CIBP
- Service tools for remedial and workover, including squeeze, cement, swab testing, etc.
- Comprehensive suite of proprietary fishing tools

In-House R&D Capability Supports Continuous Improvement







Dedicated in-house R&D team of eight dedicated engineers work closely with operators to create, new value-added innovations that help minimize Non-Productive Time (NPT) and streamline operations

Engineering Breadth	<ul style="list-style-type: none"> Two dedicated R&D facilities focusing primarily on: <ul style="list-style-type: none"> Downhole production service enhancement Technical services support Frac valve innovation
Product Design	<ul style="list-style-type: none"> From new advanced downhole tools to the KLX Frac Relief Valve System, KLX engineers are continuously designing innovative, value-added products
Collaborative Engineering	<ul style="list-style-type: none"> Engineering team works closely with operators to fully understand operational challenges
Experienced Engineers	<ul style="list-style-type: none"> 8 dedicated engineers supporting the R&D effort across the organization

"KLX has a legacy of providing lasting results for the most challenging operations. By continually listening to our customers; investing in product innovation; and empowering our team of experts, KLX embodies its mantra of, "Next Level Readiness."
 - John Horgan, VP Operations, KLX



KLX recently introduced its revolutionary VISION suite of Downhole Completion tools, delivering advanced engineering and customized solutions for downhole operators

  <p>Improved Efficiency Converts fluid flow into bit rotation and allows KLX to drill/mill up plugs and debris</p>	  <p>Extended Reach Tool Offers unique way to resolve long lateral issues</p>	  <p>Setting the Standard Dissolvable frac plugs that are highly engineered to exceed industry standards</p>
<p>Pump at Faster Rates Mud lube bearings that allows KLX to meet operators' desire to pump at increasing rates</p>	<p>Optimum Efficiency Works in conjunction with KLX's downhole thru tubing motor system as a smarter solution</p>	<p>Reduce Lost Time Minimizes the need for interventions with highly engineered design</p>
<p>Long Lateral Solution Offers the capability to handle long laterals</p>	<p>Full Data Capabilities Captures important data to make quicker decisions</p>	<p>Reduce Failures Dissolvable plugs lower NPT and failures due to higher quality fabrication</p>

KLX – The Choice of Top Operators

~550

Unique customers serviced in 2025 with no one customer accounting for more than 10% of 2025 revenue

45%

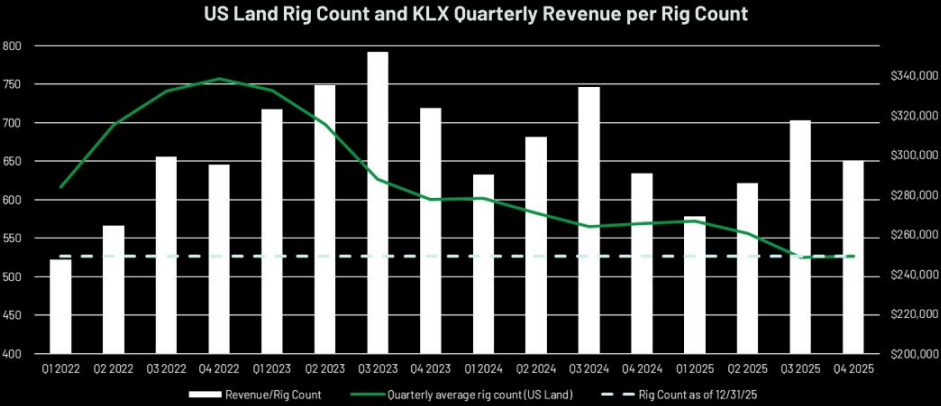
Revenue driven by top 10 customers in 2025

∞

Significant leverage to and long-term relationships with the most active operators and industry consolidators

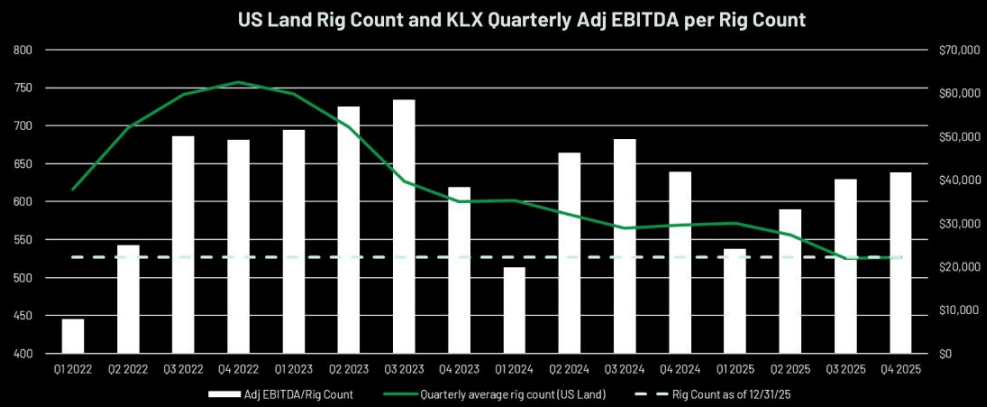


Gaining Market Share



Source: Company & Baker Hughes.

Significant Operating Leverage



Source: Company & Baker Hughes.

Cycle-tested Leadership Team



25+ years of industry experience
Co-founded and COO of QES
Managing Director – Oilfield Services for Quintana Energy Partners

Citigroup Global Markets Inc.
BS in Mechanical Engineering from Louisiana State University
MBA from Rice University



25+ years of industry experience
Served as QES CAO from 2018 to 2020
KLX CAO since the QES Merger in 2020

BS in Accounting and Finance from Louisiana State University
MBA from Tulane University
Licensed Certified Public Accountant in Texas and Louisiana



30+ years of industry experience
Served as QES executive VP, General Counsel and CCO since IPO
Previously served in executive and leadership roles with Archer, BJ and SLB

BBA in Accounting from Texas A&M
JD from the University of Houston



30+ years of industry experience
Previously led Archer North America's completions business

US and International leadership roles over 20+ years with Halliburton
BS from University of Texas

Enhanced Capitalization & Leverage Profile

Cash
\$6MM

Liquidity
\$56MM

Total Debt
\$258MM

Net Debt¹
\$253MM

ABL Facility
Maturity
Mar. 2028

Senior Notes
Maturity
Mar. 2030

As of 04/2025. Company disclosure.

¹We define Net Debt as total debt less cash and cash equivalents. As of December 31, 2025, total debt was \$258.3MM and cash and cash equivalents were \$5.7MM.

Q4 2025 Summary & Q1 2026 Guidance

Q4 2025 SUMMARY

- **\$157MM** of Revenue **decreased 6%** sequentially, due to expected seasonal decline in the fourth quarter
- Adjusted EBITDA **increased 7%** sequentially to **\$23MM**
- **14% Adjusted EBITDA Margin**, an increase of 13% over prior quarter
 - The sequential improvement in Adjusted EBITDA and Adjusted EBITDA Margin was driven by **a shift in revenue mix and reduced overhead, including headcount and vehicle fleet**
- **Cash and liquidity of \$6MM and \$56MM, respectively**
- **Total Debt of \$258MM**

Q1 2026 GUIDANCE (AS DISCLOSED IN EARNINGS CALL ON MARCH 12, 2026)

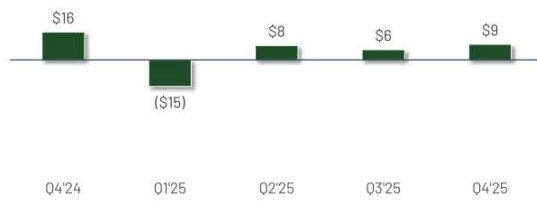
- **Q1 revenue guidance** of \$145MM-\$150MM

KLX Financial Summary

REVENUE (\$MM)



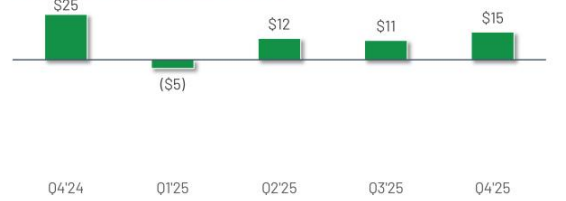
LEVERED FREE CASH FLOW^{1,2} (\$MM)



ADJUSTED EBITDA¹ (\$MM)



UNLEVERED FREE CASH FLOW^{1,2} (\$MM)



¹ Adjusted EBITDA, Adjusted EBITDA margin, levered free cash flow and unlevered free cash flow are non-GAAP measures. For a reconciliation to the comparable GAAP measures, see Appendix.
² Q1 2025 free cash flow has been adjusted pro forma for \$33 million of March 2025 Senior Notes and ABL refinancing costs, working capital normalization and seasonality.



Corporate Headquarters

3040 POST OAK BLVD
15th Floor
Houston, TX 77056

Investor Relations

Geoffrey C. Stanford, SVP, Interim CFO &
CAO
(832) 930-8066
IR@klxenergy.com



Appendix

Reconciliation of Consolidated Net (Loss) Income to Adjusted EBITDA (Loss)

(dollar amounts in millions)

	01/21 ⁽¹⁾	02/21 ⁽¹⁾	03/21 ⁽¹⁾	04/21 ⁽¹⁾	01/22	02/22	03/22	04/22	01/23	02/23	03/23	04/23	01/24	02/24	03/24	04/24	01/25	02/25	03/25	04/25 ⁽²⁾
Consolidated net (loss) income	\$ (36.8)	\$ (25.0)	\$ (20.3)	\$ (18.6)	\$ (19.9)	\$ (7.5)	\$ 11.1	\$ 13.2	\$ 8.4	\$ 11.4	\$ 7.6	\$ (9.2)	\$ (22.2)	\$ (8.0)	\$ (8.2)	\$ (14.7)	\$ (27.9)	\$ (19.9)	\$ (14.3)	\$ (15.0)
Income tax expense (benefit)	0.1	0.1	0.1	0.1	0.1	0.2	0.3	—	0.2	(0.3)	0.3	2.8	0.2	0.2	0.2	—	0.2	0.2	0.2	0.2
Interest expense, net	7.8	8.0	8.2	8.2	8.3	8.7	9.0	9.0	9.3	8.5	8.5	8.4	8.9	8.2	9.1	9.7	10.0	11.0	11.1	12.8
Loss on debt extinguishment	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	1.2	—	—	—
Operating (loss) income	(28.9)	(16.9)	(12.0)	(10.3)	(11.5)	1.4	20.4	22.2	18.9	19.6	16.4	2.0	(13.1)	1.4	1.1	(5.0)	(16.5)	(6.7)	(5.0)	(2.2)
Bargain purchase gain	—	0.5	0.5	—	—	—	—	—	(3.2)	1.2	0.1	—	—	—	—	—	—	—	—	—
Impairment and other charges	—	0.2	0.2	—	—	—	—	—	—	—	—	—	—	0.1	—	—	—	—	—	—
One-time costs (benefits), excluding impairment and other charges	3.3	1.3	0.7	1.4	2.0	1.2	1.7	(0.5)	5.3	0.5	0.5	0.5	2.3	1.4	1.8	1.6	4.8	2.9	0.3	0.5
Adjusted operating (loss) income	(25.6)	(14.9)	(10.8)	(8.9)	(9.5)	2.6	22.1	21.7	21.0	21.3	17.0	2.5	(10.8)	2.9	2.9	(3.4)	(11.7)	(5.8)	(2.7)	(1.7)
Depreciation and amortization	15.4	14.5	13.8	14.8	13.7	14.0	14.2	14.9	16.5	17.6	18.9	19.8	21.9	23.1	23.9	25.1	24.7	23.7	23.2	23.7
Non-cash compensation	0.8	1.0	0.9	0.8	0.7	0.8	0.8	0.7	0.7	0.8	0.8	0.7	0.9	1.0	1.0	1.0	0.8	0.6	0.6	0.5
Adjusted EBITDA (loss)	\$ (8.4)	\$ 0.6	\$ 4.1	\$ 6.7	\$ 4.8	\$ 17.4	\$ 37.1	\$ 37.3	\$ 38.2	\$ 39.7	\$ 36.7	\$ 23.0	\$ 12.0	\$ 27.0	\$ 27.8	\$ 22.7	\$ 13.8	\$ 16.5	\$ 21.1	\$ 22.5

⁽¹⁾Previously announced quarterly numbers may not sum to the year-end total due to rounding.

⁽²⁾Quarterly cost of sales includes lease expense associated with five coiled tubing unit leases of \$2.1 million in Q1 '21 through Q3 '23 and \$2.0 million in Q4 '23.

⁽³⁾Note that the Company changed its fiscal year-end from January 31 to December 31, effective beginning with the year ended December 31, 2021. We have presented Q3'21 on a pro forma basis as three months ended September 30, 2021, and we have presented Q4'21 on a pro forma basis as three months ended December 31, 2021.

⁽⁴⁾The one-time costs during the fourth quarter of 2025 relate to \$0.2 in legal fees, \$0.2 in personnel costs, and \$0.1 in non-recurring facility costs.

Consolidated Net (Loss) Income Margin and Consolidated Adjusted EBITDA Margin Reconciliations

(dollar amounts in millions)

	01'22	02'22	03'22	04'22	01'23	02'23	03'23	04'23	01'24	02'24	03'24	04'24	01'25	02'25	03'25	04'25
Net (loss) income																
.....	\$ (19.9)	\$ (7.5)	\$ 11.1	\$ 13.2	\$ 9.4	\$ 11.4	\$ 7.6	\$ (9.2)	\$ (22.2)	\$ (8.0)	\$ (8.2)	\$ (14.7)	\$ (27.9)	\$ (19.9)	\$ (14.3)	\$ (15.0)
Revenue																
.....	152.3	184.4	221.6	223.3	239.6	234.0	220.6	194.2	174.7	180.2	188.9	165.5	154.0	159.0	166.7	156.8
Consolidated net (loss) income margin percentage																
.....	(13.1) %	(4.1) %	5.0 %	5.9 %	3.9 %	4.9 %	3.4 %	(4.7) %	(12.7) %	(4.4) %	(4.3) %	(8.9) %	(18.1) %	(12.5) %	(8.6) %	(9.6) %
Adjusted EBITDA																
.....	\$ 4.9	\$ 17.4	\$ 37.1	\$ 37.3	\$ 38.2	\$ 39.7	\$ 36.7	\$ 23.0	\$ 12.0	\$ 27.0	\$ 27.8	\$ 22.7	\$ 13.8	\$ 18.5	\$ 21.1	\$ 22.5
Revenue																
.....	152.3	184.4	221.6	223.3	239.6	234.0	220.6	194.2	174.7	180.2	188.9	165.5	154.0	159.0	166.7	156.8
Consolidated Adjusted EBITDA margin percentage																
.....	3.2 %	9.4 %	16.7 %	16.7 %	15.9 %	17.0 %	16.6 %	11.8 %	6.9 %	15.0 %	14.7 %	13.7 %	9.0 %	11.6 %	12.7 %	14.3 %

Reconciliation of Segment Operating (Loss) Income to Adjusted EBITDA

(dollar amounts in millions)

	01'22	02'22	03'22	04'22	01'23	02'23	03'23	04'23	01'24	02'24	03'24	04'24	01'25	02'25	03'25	04'25
Rocky Mountains operating (loss) income	\$ (0.8)	\$ 4.0	\$ 11.7	\$ 12.4	\$ 9.8	\$ 11.9	\$ 17.7	\$ 6.7	\$ (1.2)	\$ 10.5	\$ 9.7	\$ 4.7	\$ (0.2)	\$ 3.3	\$ 1.8	\$ 0.8
One-time costs ⁽¹⁾	0.1	0.1	0.3	—	—	—	—	—	—	—	—	—	—	0.5	0.1	—
Adjusted operating (loss) income	(0.7)	4.1	12.0	12.4	9.8	11.9	17.7	6.7	(1.2)	10.5	9.7	4.7	(0.2)	3.8	1.9	0.8
Depreciation and amortization expense	5.4	5.2	5.3	5.5	5.7	5.1	5.6	6.0	6.6	6.7	6.9	7.1	6.8	6.5	6.1	6.1
Non-cash compensation	—	—	—	—	—	—	—	—	—	—	—	—	0.1	0.1	0.1	—
Rocky Mountains Adjusted EBITDA	\$ 4.7	\$ 9.3	\$ 17.3	\$ 17.9	\$ 15.5	\$ 17.0	\$ 23.3	\$ 12.7	\$ 5.4	\$ 17.2	\$ 16.6	\$ 11.8	\$ 6.7	\$ 10.4	\$ 8.1	\$ 6.9

(1) One-time costs are defined in the Reconciliation of Consolidated Net Loss to Adjusted EBITDA (loss) table above. For purposes of segment reconciliation, one-time costs also includes impairment and other charges.

Reconciliation of Segment Operating (Loss) Income to Adjusted EBITDA

(dollar amounts in millions)

	01'22	02'22	03'22	04'22	01'23	02'23	03'23	04'23	01'24	02'24	03'24	04'24	01'25	02'25	03'25	04'25
Southwest operating (loss) income	\$ (0.4)	\$ 2.0	\$ 5.2	\$ 7.7	\$ 4.8	\$ 8.1	\$ 4.8	\$ 1.7	\$ (0.7)	\$ 2.6	\$ 0.7	\$ 1.1	\$ 3.0	\$ (1.7)	\$ (3.4)	\$ (1.6)
One-time costs ⁽¹⁾	0.1	(0.2)	0.4	0.1	—	—	0.2	0.3	—	0.4	0.2	0.3	0.3	0.5	0.1	0.2
Adjusted operating (loss) income	(0.3)	1.8	5.6	7.8	4.8	8.1	5.0	2.0	(0.7)	3.0	0.9	1.4	3.3	(1.2)	(3.3)	(1.4)
Depreciation and amortization expense	4.5	4.6	4.6	4.6	5.4	6.7	6.8	6.8	7.4	7.4	7.8	8.2	8.3	8.4	8.4	8.2
Non-cash compensation	—	—	—	—	—	—	—	—	—	—	—	—	0.1	—	—	—
Southwest Adjusted EBITDA	\$ 4.2	\$ 6.4	\$ 10.2	\$ 12.4	\$ 10.2	\$ 14.8	\$ 11.8	\$ 8.8	\$ 6.7	\$ 10.4	\$ 8.7	\$ 9.6	\$ 11.7	\$ 7.2	\$ 5.1	\$ 6.8

(1) One-time costs are defined in the Reconciliation of Consolidated Net Loss to Adjusted EBITDA (loss) table above. For purposes of segment reconciliation, one-time costs also includes impairment and other charges.

Reconciliation of Segment Operating (Loss) Income to Adjusted EBITDA

(dollar amounts in millions)

	01'22	02'22	03'22	04'22	01'23	02'23	03'23	04'23	01'24	02'24	03'24	04'24	01'25	02'25	03'25	04'25
Northeast/Mid-Con operating (loss) income	\$ (0.8)	\$ 7.3	\$ 17.2	\$ 15.4	\$ 18.7	\$ 12.6	\$ 5.2	\$ 4.1	\$ 2.4	\$ (2.5)	\$ 2.0	\$ 0.3	\$ (8.1)	\$ (1.3)	\$ 6.6	\$ 6.5
One-time costs ⁽¹⁾	0.1	0.1	—	0.1	—	—	—	0.1	0.3	0.2	—	0.1	1.8	0.1	(0.4)	0.1
Adjusted operating (loss) income	(0.7)	7.4	17.2	15.5	18.7	12.6	5.2	4.2	2.7	(2.3)	2.0	0.4	(6.3)	(1.2)	6.2	6.6
Depreciation and amortization expense	3.4	3.6	4.0	4.2	5.0	5.4	6.1	6.4	7.4	8.6	8.9	9.3	9.0	8.4	8.3	8.5
Non-cash compensation	—	0.1	0.1	—	—	—	0.1	0.1	0.1	0.1	—	0.1	—	—	—	—
Northeast/Mid-Con Adjusted EBITDA	\$ 2.7	\$ 11.1	\$ 21.3	\$ 19.7	\$ 23.7	\$ 18.0	\$ 11.4	\$ 10.7	\$ 10.2	\$ 6.4	\$ 10.9	\$ 9.8	\$ 2.7	\$ 7.2	\$ 14.5	\$ 15.1

(1) One-time costs are defined in the Reconciliation of Consolidated Net Loss to Adjusted EBITDA (loss) table above. For purposes of segment reconciliation, one-time costs also includes impairment and other charges.

Segment Operating (Loss) Income Margin Reconciliation

(dollar amounts in millions)

	01/22	02/22	03/22	04/22	01/23	02/23	03/23	04/23	01/24	02/24	03/24	04/24	01/25	02/25	03/25	04/25
Rocky Mountains																
Operating (loss) income	\$(0.8)	\$ 4.0	\$ 11.7	\$ 12.4	\$ 9.8	\$ 11.9	\$ 17.7	\$ 6.7	\$(1.2)	\$ 10.5	\$ 9.7	\$ 4.7	\$(0.2)	\$ 3.3	\$ 1.8	\$ 0.8
Revenue	43.3	53.1	66.5	66.1	67.9	66.4	77.0	60.0	45.6	61.4	67.9	64.0	47.8	54.1	50.8	46.3
Segment operating (loss) income margin percentage	(1.8)%	7.5%	17.6%	18.6%	14.4%	17.9%	23.0%	11.2%	(2.6)%	17.1%	14.3%	6.7%	(0.4)%	6.1%	3.5%	1.7%
Southwest																
Operating (loss) income	(0.4)	2.0	5.2	7.7	4.8	8.1	4.8	1.7	(0.7)	2.6	0.7	1.1	3.0	(1.7)	(3.4)	(1.6)
Revenue	51.9	60.0	68.5	74.8	73.4	86.3	77.8	67.3	69.4	69.9	68.8	61.4	65.2	58.8	56.6	50.9
Segment operating (loss) income margin percentage	(0.8)%	3.3%	7.6%	10.3%	6.5%	9.4%	6.2%	2.5%	(1.0)%	3.7%	1.0%	1.8%	4.6%	(2.9)%	(6.0)%	(3.1)%
Northeast/Mid-Con																
Operating (loss) income	(0.8)	7.3	17.2	15.4	18.7	12.6	5.2	4.1	2.4	(2.5)	2.0	0.3	(8.1)	(1.3)	6.6	6.5
Revenue	57.1	71.3	86.6	82.4	98.3	81.3	65.8	66.9	59.7	46.9	52.4	50.1	41.0	46.1	59.3	59.8
Segment operating (loss) income margin percentage	(1.4)%	10.2%	19.9%	18.7%	19.0%	15.5%	7.9%	6.1%	4.0%	(5.1)%	3.8%	0.6%	(19.8)%	(2.8)%	11.1%	10.9%

Segment Adjusted EBITDA Margin Reconciliation

(dollar amounts in millions)

	01'22	02'22	03'22	04'22	01'23	02'23	03'23	04'23	01'24	02'24	03'24	04'24	01'25	02'25	03'25	04'25
Rocky Mountains																
Adjusted EBITDA	\$ 4.7	\$ 9.3	\$ 17.3	\$ 17.9	\$ 15.5	\$ 17.0	\$ 23.3	\$ 12.7	\$ 5.4	\$ 17.2	\$ 16.6	\$ 11.8	\$ 6.7	\$ 10.4	\$ 8.1	\$ 6.9
Revenue	43.3	53.1	66.5	66.1	67.9	66.4	77.0	60.0	45.6	61.4	67.9	54.0	47.8	54.1	50.8	46.3
Adjusted EBITDA Margin Percentage	10.9 %	17.5 %	26.0 %	27.1 %	22.8 %	25.6 %	30.3 %	21.2 %	11.8 %	28.0 %	24.4 %	21.9 %	14.0 %	19.2 %	15.9 %	14.9 %
Southwest																
Adjusted EBITDA	4.2	6.4	10.2	12.4	10.2	14.8	11.8	8.8	6.7	10.4	8.7	9.6	11.7	7.2	5.1	6.8
Revenue	51.9	60.0	68.5	74.8	73.4	86.3	77.8	67.3	69.4	69.9	68.8	61.4	65.2	58.8	56.6	50.9
Adjusted EBITDA Margin Percentage	8.1 %	10.7 %	14.9 %	16.6 %	13.9 %	17.1 %	15.2 %	13.1 %	9.7 %	14.9 %	12.7 %	15.6 %	17.9 %	12.2 %	9.0 %	13.4 %
Northeast/Mid-Con																
Adjusted EBITDA	2.7	11.1	21.3	19.7	23.7	18.0	11.4	10.7	10.2	6.4	10.9	9.8	2.7	7.2	14.5	15.1
Revenue	57.1	71.3	86.6	82.4	98.3	81.3	65.8	66.9	59.7	48.9	52.4	50.1	41.0	46.1	59.3	59.6
Adjusted EBITDA Margin Percentage	4.7 %	15.6 %	24.6 %	23.9 %	24.1 %	22.1 %	17.3 %	16.0 %	17.1 %	13.1 %	20.8 %	19.6 %	6.6 %	15.6 %	24.5 %	25.3 %

Adjusted SG&A Margin Reconciliation

(dollar amounts in millions)

	01'22	02'22	03'22	04'22	01'23	02'23	03'23	04'23	01'24	02'24	03'24	04'24	01'25	02'25	03'25	04'25
Adjusted selling, general and administrative expenses	\$ 14.3	\$ 15.9	\$ 17.1	\$ 19.4	\$ 20.2	\$ 20.7	\$ 17.5	\$ 19.0	\$ 18.7	\$ 17.1	\$ 18.6	\$ 15.8	\$ 16.5	\$ 15.1	\$ 14.8	\$ 12.5
Revenue	152.3	184.4	221.6	223.3	239.6	234.0	220.6	194.2	174.7	180.2	188.9	165.5	154.0	159.0	166.7	156.8
Adjusted SG&A Margin Percentage	9.4 %	8.6 %	7.7 %	8.7 %	8.4 %	8.8 %	7.9 %	9.8 %	10.7 %	9.5 %	9.9 %	9.5 %	10.7 %	9.5 %	8.9 %	8.0 %

Annualized Quarterly (LQA) Adjusted EBITDA Reconciliation

(dollar amounts in millions)

	01'22	02'22	03'22	04'22	01'23	02'23	03'23	04'23	01'24	02'24	03'24	04'24	01'25	02'25	03'25	04'25
Adjusted EBITDA	\$ 4.9	\$ 17.4	\$ 37.1	\$ 37.3	\$ 38.2	\$ 39.7	\$ 36.7	\$ 23.0	\$ 12.0	\$ 27.0	\$ 27.8	\$ 22.7	\$ 13.8	\$ 18.5	\$ 21.1	\$ 22.5
Multiplied by four quarters	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4
Annualized Quarterly Adjusted EBITDA	\$ 19.6	\$ 69.6	\$ 148.4	\$ 149.2	\$ 152.8	\$ 158.8	\$ 146.8	\$ 92.0	\$ 48.0	\$ 108.0	\$ 111.2	\$ 90.8	\$ 55.2	\$ 74.0	\$ 84.4	\$ 90.0

Free Cash Flow Reconciliation

(dollar amounts in millions)

	01'22	02'22	03'22	04'22	01'23	02'23	03'23	04'23	01'24	02'24	03'24	04'24	01'25	02'25	03'25	04'25
Net cash flow (used in) provided by operating activities	\$ (6.2)	\$ (8.4)	\$ 18.5	\$ 11.8	\$ (8.6)	\$ 60.0	\$ 25.6	\$ 38.6	\$ (10.8)	\$ 22.2	\$ 16.8	\$ 26.0	\$ (37.6)	\$ 19.1	\$ 13.5	\$ 12.5
Capital expenditures	(5.8)	(7.8)	(12.5)	(9.5)	(10.3)	(16.2)	(17.8)	(12.8)	(13.5)	(15.3)	(21.0)	(15.3)	(15.0)	(12.7)	(12.0)	(9.4)
Proceeds from sale of property and equipment	2.6	3.9	5.3	5.1	5.0	3.5	4.8	3.0	3.3	3.3	2.6	4.8	4.8	1.6	4.2	5.6
Pro forma adjustment for 01'2025	-	-	-	-	-	-	-	-	-	-	-	-	33.0	-	-	-
Levered Free Cash Flow	(9.4)	(12.3)	11.3	7.4	(13.9)	47.3	12.6	28.8	(21.0)	10.2	(1.6)	15.5	(14.8)	8.0	5.7	8.7
Add: Cash interest expense, net	8.3	8.7	9.0	9.0	9.3	8.5	9.1	8.4	8.9	9.2	9.1	9.7	10.0	3.9	5.1	6.7
Unlevered Free Cash Flow	\$ (1.1)	\$ (3.6)	\$ 20.3	\$ 16.4	\$ (4.6)	\$ 55.8	\$ 21.7	\$ 37.2	\$ (12.1)	\$ 19.4	\$ 7.5	\$ 25.2	\$ (4.8)	\$ 11.9	\$ 10.8	\$ 15.4

